

Proposal & Contract  
**FRANKS LAWN CARE, LLC**

SNOW MANAGEMENT DIVISION

2831 YOUNG DR, OAKTON, VA 22124

(703) 620-4126 Fax (703) 860-0876 E-MAIL [frankslawnoakton@msn.com](mailto:frankslawnoakton@msn.com)

PROPOSAL SUBMITTED TO

Burke Community Management

PHONE

703-361-9014

DATE

11-01-243 thru 05-01-2025

STREET

10428 BUSINESS CENTER CT

JOB NAME

Westbriar Plaza

CITY, STATE AND ZIP

MANASSAS, VA 20110

JOB LOCATION

Dunn Loring - Manhattan Place

ESTIMATOR

DATE OF RFP

JOB PHONE

We hereby submit specifications and estimates for:

Snow plowing of roadway/parking lot at above location on per hour basis including up to half an hour of travel time.

Plowing to be done after 2" - 3" (approx.) accumulation of snow as the result of snowfall or drifted snow.

\$ 150.00  
per truck hr

Sanding of property as needed with sander [Two ton minimum]

\$ 155.00  
per ton (bulk)

MagicSalt of property as needed with sander [one ton minimum]

\$ 305.00  
per ton (bulk)

*magic salt*  
To eliminate any confusion on judgment calls, we will work with \_\_\_\_\_ or whomever the HOA appoints regarding sanding and sidewalks.

Please write sand or magicsalt here if you wish Franks Lawn Care, LLC to treat the property roads at our discretion.

Pre-treat roadways with magicsalt. Prior approval desired for each possible event.

Additional services: (Please Initial) Sidewalk labor availability from Sun Up to 9pm. Depending on the level service and the severity of the storm, we may not be able to guarantee arrival times.

*Initial* Sidewalk snow removal \$60 per man hour (4 hour minimum) with snow blower and/or shovel; Please indicate During storm, After storm or decide Later.

*Initial* Chemical on sidewalks \$24 per bag;

Stacking snow \$200 per loader hour (two hour minimum) including transportation time. Limited availability.

We operate on the first call, first serve principal. We can not guarantee arrival times.

Past due accounts will not be serviced until account is brought 'up to date'.

Contract is cancelable upon written notification.

Payment to be as follows:

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications, involving extra costs will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Our Company not responsible for "Acts of God," and assumes no liability for naturally occurring conditions. Our employees are fully covered by Workmens' Compensation Insurance.

Authorized

Signature: *[Signature]*

Note: This proposal may be withdrawn by us if not accepted within \_\_\_\_\_ days.

**Acceptance of Proposal** - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlines above. I have read the Terms and Conditions and understand them.

Date of Acceptance:

9/30/24

Signature:

*[Handwritten Signature]*

**INDEMNITY:** To the fullest extent permitted by law, Customer shall defend, indemnify and hold harmless the Contractor Parties from all claims for bodily injury and property damage that may arise at Customer's premises, including any acts of omission by Customer or Customer's subcontractors whether employed directly or indirectly, which occur while Contractor is not physically on premises.

*Board  
Approved  
9/16/24*